2016 Annual Report



SOCIETY FOR RANGE MANAGEMENT



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Outreach and Engagement

SRM Washington, DC Meetings: August 11-12, Washington DC

Attendees on the 2016 fly-in included: SRM 1st Vice President Larry Howery, 2nd Vice President Barry Irving, Young Professionals Conclave President Rory O'Connor and PPAC Vice Chair Shelly Wiggam along with SRM staff Jess Peterson, Kelly Fogarty and Lia Biondo.

The fly-in delegation took part in two days of meetings with industry partners, fellow professional societies, agency leads and Administration officials. Meeting highlights included: inter-agency meeting (USFS, BLM and NRCS); NRCS Chief Weller; Sec. of Agriculture's Chief of Staff; NPS; and Sister Societies meetings. This year's fly-in focused heavily on the number of trainings, workshops and partnerships SRM is currently engaged in and how to best expand their reach and impact to other industry and agency stakeholders. Additionally, the fly-in served to highlight several key issues, including: ongoing work to establish an International Year of Rangelands & Pastoralists; relaying the importance and variety of symposia and workshops taking place at the 2017 SRM Annual Meeting; SRM's continued commitment to youth development and integration of young professionals into the discipline; and addressing new issues that will face the Society and its members in the years to come. Key follow-up from the fly-in included the successful completion of SRM's work with the Sage Grouse Initiative in producing a sponsored journal and symposium in St. George; expanding the interagency meeting next year to include NPS and USFWS, and continued dialogue on co-member benefits with our sister societies.

Outreach and Engagement (cont.)

Additional Outreach and Engagement

SRM continues to be involved in several national and international forums and functions, including, but not limited to:

- National Horse and Burro Rangeland Management Coalition
- Native American Rangeland Management Training Project
- Regular meetings with leadership in USDA along with the USFS, NRCS, USFWS and BLM
- Regular meeting with science societies and partner NGOs and stakeholders
- Rangelands Partnership & the NatGLC
- Efforts to get a UN recognized International Year of Rangelands
- Sage Grouse Initiative: sponsored journal; sponsor and hosted/recorded symposium at St. George
- Starting Farm Bill conservation and invasives discussions:
 Reduce Risks from Invasive Species Coalition and the U.S.
 Geological Survey (USGS) Coalition
- Annual federal budget discussions

See you in Sparks, Nevada next year!



Membership

The end of 2016 showed membership numbers at approximately 2100. Several initiatives and action plans have been put into place to retain existing members and to recruit new members to the society. Membership Committee Chair Sandy Wyman continues to lead an active committee that has brainstormed and completed several initiatives in 2016 and is looking at additional projects for 2017. Additionally, Mary Jo Foley-Birrenkott has filled a new Outreach and Membership Coordinator position within the society to assist in these projects and others.

Successes of 2016 include:

- Outreach to lapsed members via phone calls of survey questions about SRM and ways to improve in the future.
- As in previous years, 2016 graduates presented with a 1 year gifted apprenticeship and the class of "2017" will be recognized with gifted knives at the 2017 annual meeting.
- Recognized active members within the society with designed gifts (Embroidered computer bags, USB drives, pocket calendars and sticky notes). Active members included board members, committee chairs, advisory council members, etc.
- Recruited committee chairs to recognize standout members within their committees to be recognized with a society gift (thermos and embroidered blanket).
- Designed and distributed promotional gifts (koozies, post-it notes, mousepads).

Membership (cont.)

 Designed further demographic-specific brochures geared towards high school students, agencies, academia, and universal. These are in addition to previously designed rancher, student, and early career. Brochures were distributed on USB drives in laptop cases to above mentioned.



• Membership Services and Meeting Registration Task Force, chaired by SRM Director Ken Fulgham continued to be active in evaluating membership services and the SRM database. This was especially evident in the interviews and evaluation of several membership services companies. These companies were narrowed down to a final three, which were interviewed and compared in a final report. The report was presented to the board with a recommendation.

Balance Sheet

Society for Range Management Balance Sheet As of July 31, 2016

	Jul 31, 16
ASSETS	
Current Assets	
Checking/Savings	
1269 · ML Operating Reserve - 2202	112,522.28
1000 · Wells Fargo Checking -5521	347,200.29
1006 · U S Bank -9382	19,037.92
1009 · WF-AFLAC-5621	619.78
1207 · ML Life Membership Fund - 4006	171,174.14
1225 · ML Building Reserves	205,719.42
1232 · ML Endowment Fund - 4008	903,654.50
1233 · ML - Operating Account - 3628	78,291.58
1238 · ML Program Funds - 4004	78,476.76
1268 · ML Masonic Scholarship - 4010	145,161.77
1200 IIIL Masonic Ocholarship - 4010	140,101.77
Total Checking/Savings	2,061,858.44
Accounts Receivable	
1110 · Accounts Receivable	10,000.00
Total Accounts Receivable	10,000,00
	10,000.00
Other Current Assets 1120 · Other Receivables	0.00
1010 Bereid Leaves	2.520.40
1810 · Prepaid Insurance	2,529.48
1840 · Copyrights & Trademarks	157.78
1850 · Prepaid	2,286.25
Total Other Current Assets	4,973.51
Total Current Assets	2,076,831.95
Fixed Assets	
1630 · Furniture, Fixtures & Equipment	61,129.19
1699 · Accumulated Depreciation FF&E	(56,388.89
Total Fixed Assets	4,740.30
Other Assets	
	1 700 00
1875 · Deposits	1,700.00
Total Other Assets	1,700.00
TOTAL ASSETS	2,083,272.25
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
2010 · Accounts Payable	24,797.16
Total Accounts Payable	24,797.16
Credit Cards	
2021 · Merrill Lynch/BOA Credit Card	1,131.88
2021 - Merrill Lylich/BOA Gredit Gard	1,131.00
Total Credit Cards	1,131.88
Other Current Liabilities	
2017-1 · Young Prof Conclave Payable	4,303.35
2017-2 · High School Youth Forum Payable	(4,711.25
2025-00 · Section CC Payable	(1,943.00
2100 · Payroll & Benefit Liabilities	6,407.68

Balance Sheet

Society for Range Management Balance Sheet

As of July 31, 2016

	Jul 31, 16
2150 · Acrrued Expense - Other	1,250.00
2316 · Deferred Revenue 2016	91,425.00
2317 · Deferred Revenue 2017	(6,157.17)
2318 · Deferred Revenue 2018	(3,666.66)
Total Other Current Liabilities	86,907.95
Total Current Liabilities	112,836.99
Long Term Liabilities	04 070 57
2600 · Elsevier Signing Bonus	21,079.57
Total Long Term Liabilities	21,079.57
Total Liabilities	133,916.56
Equity	
3010 · Contributed Capital	(13,014.36
3020 · Prior Years Retained Earnings Net Income	1,679,413.91
Net income	282,956.14
Total Equity	1,949,355.69
TOTAL LIABILITIES & EQUITY	2,083,272.25

Finance

FISCAL YEAR ENDING JULY 31, 2016						
	Q -	R	S	Т -	U :	= V
	Actual (Aug-July) Budget (F			get (FY End 2	016)	
	Income	Expense	Net	Income	Expense	Net
Membership	200,320	56,241	144,079	180,000	115,000	65,000
Publications	201,031	46,697	154,335	81,000	75,000	6,000
Certification	17,212	5,439	11,773	7,840		7,840
Workshops	72,500		72,500	50,000	20,000	30,000
Annual Meeting	400,982	332,290	68,692	407,500	407,500	-
AM Advanced Payments					20,000	(20,000)
Misc./YPC/Judging Contest					6,300	(6,300)
Admin & General Expense	614	206,349	(205,736)	3,000	226,527	(223,527)
Total Income and Expense	892,659	647,016	245,643	729,340	870,327	(140,987)
Carryover from Cal Pac AM	96,741					107,179
Contributions	1,400		1,400			1,000
Building proceeds						8,000
Life Membership	13,500		13,500			13,500
Endowment	18,726		18,726			18,726
Total Transfers	130,367		33,626			148,405
Net Income - Without Investment Income & Exp	1,023,026	647,016	279,269	729,340	870,327	7,418
	Transfer to R	eserve Fund	ls			(15,000)
	Net Income A	fter Transfe	r to Reserves			(7,582)

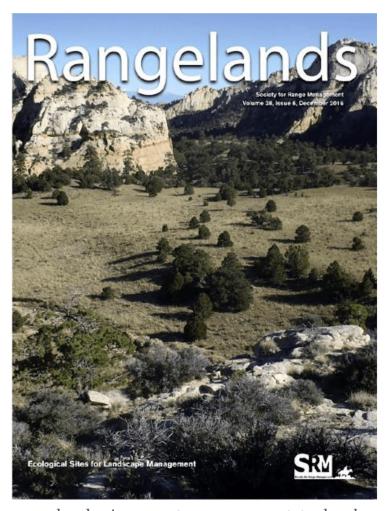
Website

The OCW committee was chaired by Chuck Butterfield and was tasked with the development and launch of the new SRM website. 2 Dogs Media, LLC worked in conjunction with the OCW committee and SRM staff to design the website to incorporate the values of the society. After a series of soft launches, the website went live at the beginning of December and has had very few complications. The webpage features a



more navigable and organized format with a professional but inviting design. Specific features include updated pages and tab menus, a new banner that highlights an SRM motto and image, links and images for the annual meeting, constantly updated social media and latest news information, and image tabs that lead directly to employment, news & events, and rangeland sections. Additionally, users can easily navigate to the SRM apparel store and donate to the SRM endowment fund and committee technology liaisons have the ability to edit their own pages.

Rangelands



Lori Hidinger continues to serve as Editor in Chief of Rangelands, though she will be ending her tenure after seven years once a successor is named. Rangelands is a full-color publication of the Society for Range Management and is published six times per year in February, April, June, August, October, and December, Each peer-reviewed issue of Rangelands features articles on the state of

rangeland science, art, management, technology, policy, economics, education, society, and culture; along with book reviews, highlights from the relevant scientific literature, and society news. The journal provides readers relevant information founded in the current rangeland science and management knowledge base in a user friendly, non-technical format.

Of the six issues of Rangelands in 2016, four were themed sponsored issues: "Incorporating Rangeland Management on Tribal Lands: An Example from the Northern Great Plains" (February); "Future Directions of Usable Science for Rangeland Sustainability" (April); "Drought on Rangelands: Effects and Solutions" (August), and "Ecological Sites for Landscape Management" (December). In addition, the October issue

Rangelands (cont.)

focused on rangeland science and management in Utah as lead up to the 2017 SRM Annual Meeting.

With four themed sponsored issues, there were fewer contributed papers. This year, Rangelands featured 10 research articles and 2View Point articles, along with our regular columns "Browsing the Literature" and "REM Highlights." Topics included estimating weight loss in cattle, determining species palatability, Prescribed Burn Associations, rapid assessment of sagebrush ecosystem resistance and resilience, use of non-riparian shade, bison weights in National parks, marginality and climate change, assessing cheatgrass cover, case studies of grazing management, effect of cattle temperament on rangeland use, vegetation cover measurement techniques, and the 40th anniversary of the Federal Land Policy and Management Act.

Rangeland Ecology & Management

Rangeland Ecology & Management (REM) publishes all topics—including ecology, management, socioeconomic, and policy—pertaining to global rangelands. The journal's mission is to foster innovation and communication of science-based knowledge aimed at promoting enduring stewardship of the world's rangelands. Author submissions are published in five manuscript categories: original research papers, high-profile forum topics, concept syntheses, and research and technical notes.

REM is the premier journal for communication of science-based knowledge and for fostering both innovation and rigor in our stewardship of the world's rangelands. REM is critical to the mission of the Society for Range Management and has had increasing scientific impact and management relevance in recent years. In 2016, we

Rangeland Ecology & Management (cont.)

Rangeland Ecology & Management



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identified and have been working toward several new goals for REM to maintain momentum for continued improvements in both the scientific quality and professional value of the journal into the future. Through discussions with REM and non-REM authors, current and new editorial staff, and others, three new initiatives have been identified. First, the position of the Associate Editor (AE) has been strengthened to provide a more active role in managing a respectful and

constructive discussion between blind reviewers and authors. The review continues to promote the highest possible scientific rigor, but now provides targeted assistance in manuscript development to maximize potential contributions to the literature. Second, we have clarified guidelines for authors, AEs and reviewers aimed at reducing uncertainty in the format and level of scientific rigor expected for different types of manuscripts and to ensure that authors can expect consistent outcomes from similar submissions. The third emphasis area is for improvement is to encourage and expand official recognition of those authors, AEs, and reviewers who make exceptional contributions to rangeland ecology and management through scientific rigor and impact, and the facilitation and mentoring of effective communication of science through the editorial and review process.

REM is read worldwide by scientists, researchers, practitioners, managers, and policy makers interested in using the most up-to-date knowledge in their research and decision-making process. Over the past months, the SRM editorial board has been actively identifying opportunities for improvement and methods that might foster a more

Rangeland Ecology & Management (cont.)

user-friendly process and higher quality product at publication. Our goals include: enhancing the scientific quality and journal impact; fostering a positive author experience; and expanding and broadening authorship and readership.

Elsevier Publisher's Report



2016 Highlights:

Readership

REM averages ~ 2000 downloads a month

Rangelands averages ~1400 downloads a month

Global Reach

Rangelands' core readers come from US, Canada and China;

REM's readership base is dominated by the US, Canada, and Australia.

Innovation

Author Service in Publishing Campus, Mendeley Stats and Journal Insights

Marketing

In addition to global email campaigns and social medias marketing, also including promotion at conferences.

Social Media

Promote journals and Increase usage:

- Facebook 23,447 likes on facebook.com/elsevierenvironment
- Twitter **6,441** followers on twitter.com/@ELSenviron
- To highlight or link to selected articles, special issues, article collections, related activities, industry news etc.

Elsevier Publisher's Report (cont.)

Homepage Improvements

In 2016 homepages were re-designed following user testing to improve referrals to the submission system.

Email Campaigns

Build Citations / Attract Quality Papers

Promotion at Conferences

Promoted at EcoSummit August 29, 2016 in Montpellier, France Conference Activities may include:

- Bag Insert
- Advertising
- Sponsorship
- Reception thank authors/reviewers
- Editor speed review session
- Social media link to conference hashtag – promote activities

2016 Financial Summary (Figures in parentheses are 2015 Figures)

	RAMA	RALA
Print	\$29,515	\$4,230
Revenue	(\$23,075)	(\$2,340)
Electronic	\$19,512	\$3,674
Revenue	(\$13,288)	(\$2,077)
Total	\$49,028 (\$36,364)	\$7,904 (\$4,417)

Coming Soon in 2017

"We Are Rangelands" Social Media Campaign



You may have noticed the "We Are Rangelands" banner on the new website. We're planning to take that theme into 2017 expanding it into a social media campaign featuring some of our greatest assets – our members!

Planned Conference Promotion by Elsevier

Conference	Date	Location
ESA Annual Meeting	6 – 11 Aug 2017	Portland, USA
INTECOL	20 – 25 Aug 2017	Beijing, China
AGU Annual Meeting	11 - 15 Dec 2017	New Orleans, USA

Continued Enhancement of Website



In 2017, you will continue to see changes and evolutions on our new website. Greater visibility and emphasis for Membership and Endowment Fund are two areas we are currently working on. We love to hear your ideas and feedback so please continue to submit that to us via the website.

Notes

Mission

Providing leadership for the Stewardship of Rangelands based on sound ecological principles.

Vision

A well-trained and highly motivated group of professionals and rangeland users working with productive, sustainable rangeland ecosystems.

Contact Us

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SEE YOU NEXT YEAR IN SPARKS, NEVADA!

SRM Annual Meeting 2017

